How Talentful overcomes competitors with AmazingHiring

ABOUT TALENTFUL

Talentful is the UK's fastest-growing recruitment company, finding talent for innovative tech companies. Founded in 2015, Talentful has already established itself as a top recruitment consultancy, having worked with hundreds of the world's most innovative companies to help them build game-changing teams, including WeWork, Acast, Bloomberg, and Starling Bank.

TEAM WORK IS THE KEY TO SUCCESS

Talentful uses AmazingHiring as a primary tool to source IT candidates and has acquired 82 AmazingHiring licenses for the whole recruiting team.

AmazingHiring platform unique benefits for sourcing teams:

- The team creates a centralized sourcing hub connected to 50+ resources. This speeds up sourcing process and ensures transparency for all sourcers in the team.

- With AmazingHiring market mapping features, the team creates a unique knowledge base about tech candidate landscape inside AmazingHiring platform.

ONE-STOP ENTRY POINT FOR SOURCERS

"AmazingHiring brings a lot of different sources together in one place"
Phillip Blaydes, CEO, Talentful

"To find suitable talent before AmazingHiring, we'd have to divide our time between multiple different tools like CV Library, LinkedIn, Jobsite," says Phil. "Amazing Hiring helps us to save time and effort on sourcing the right kind of talent for our partners."

AmazingHiring helped Talentful to start searching for tech talent across all major social and professional networks including Facebook, Stackoverflow, GitHub, Twitter, etc. and bring all the resources together in one place.

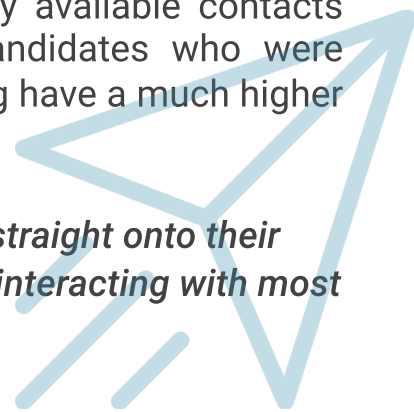Within six months, Talentful **reduced time spent on sourcing by half.**

AmazingHiring

The average response rate of the candidates of the AmazingHiring team users grows by 34% and in some cases reaches 89%.

CANDIDATES' CONTACTS AND HIGH RESPONSE RATES

AmazingHiring provides information about candidates' publicly available contacts (emails, phone numbers). Talentful's team has said that candidates who were approached using email addresses gathered with AmazingHiring have a much higher response rate than those messaged on LinkedIn.

"Once I have found a candidate through AmazingHiring, I will go straight onto their Github or StackOverflow to see which technologies they've been interacting with most recently and then contact them directly to their email address."
James Saunders, Client Lead, Talentful

AND THE MICROPHONE GOES TO THE TALENTFUL SOURCING TEAM

"Great for tech hires! For the last year, all my successful hires of software engineers happened with the candidates found in AmazingHiring"
Dominique Gonçalves, Talent Partner, Talentful

"The amount of time it saves finding a candidate's Github profile (plus others) is unbelievable!"
Alex Lown, Tech Talent Partner, Talentful

"It makes headhunting through sites like GitHub and Stack Overflow simplified but also giving you access to their LinkedIns"
Kyle Dunning, Senior Talent Partner, Talentful

Try AmazingHiring sourcing platform to grow your recruiting superpower!

Book Your Free Demo